

# ENERGY MANAGEMENT MEETS CREATIVITY

Lifestyle Automation and Energy Management  
helping make premises greener and cities smarter.



**QIECO Smart**  
AUTOMATION • DATA • ENERGY

# ABOUT US

QIECO Smart is region's top quality solution provider in **Energy Distribution**, **Lifestyle Automation** and **Energy Management** helping make **buildings greener** and **cities smarter**.

We represent some of the top end choicest niche manufacturers from mainly Europe, UK and USA who are involved in developing 'state-of-art technology' in the above fields.

QIECO Smart is known specialist advisor and solution provider in oft spoken, ever expanding but confusing field of Smart Buildings and Smart Cities. Our objective is to bring unbiased advice, design assistance & training in latest technology to you. Established in 2012 by Indo-German experienced professional technocrats. We also represent some of the top end niche manufacturers from Europe and USA offering designer yet user-friendly solutions. Our network of selective, trained & monitored System Integrators design and execute these unique solutions within given budget to your delight. Our ultimate mission is to combine Comfort, Safety, Elegance & Efficiency while leaving legacy of greener Earth for our future generations!







# OUR STRATEGIC INTENT



## Mission

Satisfy (un)expressed desires of customers by bringing together user friendly scalable technologies matched with aesthetics making world comfortable, secured & greener.



## Vision

Attain most trusted top quality solution provider position in Automation, Data & Energy fields by offering stakeholders a fair, friendly & consistent advice.



# QIECO

## Smart Partners

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Security & Access  
Control Solutions

## QIECO Smart Partners



Sensor Access is a UK based manufacturer of electronic access control products. Vast industry experience and flexible hardware and software capabilities enables us to provide a professional solution to virtually any requirement.



On Automation Srl, Italy designs and manufactures automatic gate system, garage doors, road barriers, bollards, shutters, blinds and curtains for residential, commercial and industrial buildings. Twenty years of experience of the technical department meets a modern commercial and aesthetic approach, offering solutions direct to simplify the installation, usability and maintenance of all products sold.

# QIECO

## Smart Partners

Security & Access  
Control Solutions



MITECH®, a company specialized in the design and manufacture of infrared and microwave perimeter barriers, was established in late 2003 in Italy. We are a benchmark for intrusion detection barriers for residential, commercial and industrial buildings, offering high performance products for exterior and interior applications. Mitech innovative technologies and easy set ups ensures a worry free environment.



Sine Group, an Adelaide, Australia based technology and software as a service (SaaS) company provides visitor management, workplace and supply chain solutions that are readily accessible with mobile device. Part of Honeywell since Sine's intuitive mobile application enables touchless check in by mobile phone across industries like commercial real estate, pharma, education, industrial, logistics, construction and other.





Audio Visual  
Solutions

# QIECO

## Smart Partners

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**TUTONDO**<sup>®</sup>

A TEC, Italy with TUTONDO brand deals in designer hi-fi systems transmitting songs, announcements, videos, entertainment, emergency messages, which means communicating with different people in different places at different times.

# QIECO

## Smart Partners

Hospitality  
Solutions



Open, Close, Live

AGB - Alban Giacomo Spa is an Italian company specialized in hardware systems for doors, windows and shutters. AGB has been a market player for 70 years and is one of the most technologically advanced industrial concerns in Europe. Our production area (50,000 sq m) hosts exclusively leading edge technical production processes helping in offering vast range of more than 20,000 top quality products.



Part of Provera group, which employs over 400 employees and having clients over 30 countries, Tecnovox products are being used in hospitality segment since 1979. Specialized in Guest Room Management System coupled with Hotel Room Locking System, Tecnovox offers truly integrated solution which combines well known Italian creativity in Design with state of art technology and reliability.



Hospitality  
Solutions

# QIECO Smart Partners



Established in 1904, AVE has always been a forerunner in adopting innovative solutions that continuously enhance its range in six strategic divisions: Wiring Accessories; Home automation and Hotel Management system; Safety security; Boxes, Enclosures and Consumer Units; Modular devices. Design is the main objective of the entire production of AVE, a brand that symbolizes the concept of “Made in Italy” and forms the added value.

# QIECO

## Smart Partners

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Specialty Lighting  
Solutions



Metrolight, Spain, founded in 2002, is engaged in design, manufacturing and distribution of high value luminaries  
At Metrolight, we are experts in Street and Urban Lighting.  
We specialize in manufacturing outdoor lighting consisting of LED & Solar Road studs, Tunnel lighting, LED & Solar Traffic lights, Industrial & Commercial lighting and lighting solutions.  
We manufacture and distribute ecologically efficient products and we aim to reduce the environmental impact.



Data Center  
Solutions

# QIECO Smart Partners



Using its global strength and market leading position, Legrand has developed a complete range of cable management solutions including:

- Swifts cable ladder • Swifts cable tray • Salamandre distribution trunking
- Cablofil steel wire cable tray • Swiftwire wire suspension
- Floor systems • Perimeter systems

Our expert cable management team provides customers with support and advice for any installation.



Established 90 years ago, Starline, is global leader in power distribution equipment. The Starline brand was the first to introduce the idea of a smartly designed, stationary yet flexible overhead power supply system. By continuing to promote the concepts of smart yet simple design strategy Starline, part of Legrand now, has evolved in to main mission critical application provider such as Track Busway, Plug In Raceway, and Critical Power Monitor (CPM).

# QIECO

## Smart Partners

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Data Center  
Solutions



**Raritan**  
 **legrand**

A proven innovator of intelligent power distribution, rack management, serial consoles, and KVM over IP switches for data centers of all sizes. In over 60,000 locations worldwide, Raritan's award winning solutions increase energy efficiency, improve reliability, and raise productivity, whilst reducing operational cost. Raritan was founded in 1985 in Somerset, NJ (USA) and acquired by Legrand in 2015.

 **MINKELS**  
A brand of  **legrand**

Minkels is a knowledge driven producer and worldwide supplier of high quality solutions for data centre infrastructure. The Minkels brand, part of the product portfolio of Legrand, offers a wide range of preassembled server and network racks, with flexibility, sustainability and service as the keywords. The server and network racks are widely applicable and modular in structure with aisle containment and cooling.



Data Center  
Solutions

# QIECO Smart Partners

**Server  
Technology**  
A brand of  **legrand**

Top performing data centers around the world rely on Server Technology's rack power distribution units to maintain uptime, ensure efficiency and facilitate capacity planning. Server Technology power strategy experts have worked with top performing data centers for over 30 years. This ongoing exercise of designing new solutions has not only helped us secure a loyal customer base, it has also resulted in more PDU design innovations than any of our competitors.

**Lenovo**

Back in 2014, Lenovo acquired IBM's server line and in the years since, the Lenovo Data Center Group has continued to innovate and invest in new technologies. Our expertise covers general data centre infrastructure as well as high performance computing, artificial intelligence, Internet of Things, Edge Computing, storage, software and Software Defined Networking and service providers.

# QIECO

## Smart Partners

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Data Center  
Solutions



SECURE TECHNICAL ROOMS, Spain offers High Value Solutions for Data Centers in different fields like:

- Vibration & Seismic protection
- Disinfection and Technical cleaning
- Electromagnetic Shielding protection to improve availability of rooms minimizing the effects of the environment has on them. STR is in operation since 2010 and has gained the trust of demanding clients like HSBC, Apple, DIFC, AD Police, Etisalat, & Equinix globally and in ME



DCIM software solution from Nlyte, UK a Carrier company, automates the management of all assets, resources, processes and people throughout the entire lifecycle of your computer infrastructure. DCIM software provides full visibility of all assets in a data center, allowing IT teams to monitor energy usage and receive alerts when thresholds are exceeded. DCIM software also helps with data center design and infrastructure planning.





Energy Management  
Solutions

# QIECO Smart Partners

**AUGIER**  
energy

Located in the Nice Cote d'Azur Metropolis in France, AUGIER Energy established in 1920 is a huge global specialist in the distribution and management of energy at medium voltage for distances of up to 50 kilometers. The design and manufacture of our products and systems are renowned for their innovation and reliability. AUGIER products comply with European and international standards and the company is committed to a consistent quality approach.

  
**EXERTHERM®**

Exertherm, UK is the globally trusted and award winning provider of 24x7 thermal monitoring solutions for electrical infrastructure. Our products are successfully installed by major OEMs and clients across the world. We deliver complete solutions for busducts, LV/MV switchgear, MCC drawers, dry transformers and more. We're so proud of our proven reliability we even offer a zero maintenance lifetime guarantee.



# Our Satisfied **Customers in Qatar**





Security & Access  
Control Solutions



Audio Visual  
Solutions



Hospitality  
Solutions



Specialty Lighting  
Solutions




Data Center  
Solutions




Energy Management  
Solutions

**Qatar International Electrical Co. W.L.L.**  
**Smart Solution**

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