



Lenovo DCG





WHO IS LENOVO?



WHY LENOVO?



WHAT PORTFOLIO?

**Since
1984**

Lenovo



Our operations



Lenovo

Lenovo

- Global Headquarters
- Regional Headquarters
- Manufacturing
- Research Center
- Company Location

52,000
Employees serving customers in 160+ countries

#226
Fortune 500

7
different nationalities in leadership executive council

\$45B
Fortune 500 Company

A global technology leader

5
nationalities represented on Board of Directors

36
manufacturing facilities, 7 research centers and 71 offices globally

100%
publicly traded on the Hong Kong Stock Exchange

\$1.2B
AI and IOT investment



100
servers per
hour

20M+
servers shipped—
surpassing
milestone this year

2,000
developers across
7 global labs

More than
25
years in the
data center

DATA CENTER GROUP

An experienced and innovative global team

5
nationalities on
DCG SLT

10,000
service
professionals

#1
on TOP500 in
supercomputing
fastest growing
HPC company

6
owned/
controlled
manufacturing
sites

- Headquarters
- Lenovo Manufacturing
- Other Manufacturing

Security

How does Lenovo provide a secure foundation on which to build?

We build the most secure foundation possible

- We have been audited 3 times by the US Government and passed every time.
- We not only pass but we had zero infractions
- We are allowed to operate in governments around the world

We have also passed multiple 3rd party audits

Our security puts us at the top of the rankings which means you are getting the best of the best

Highest security level

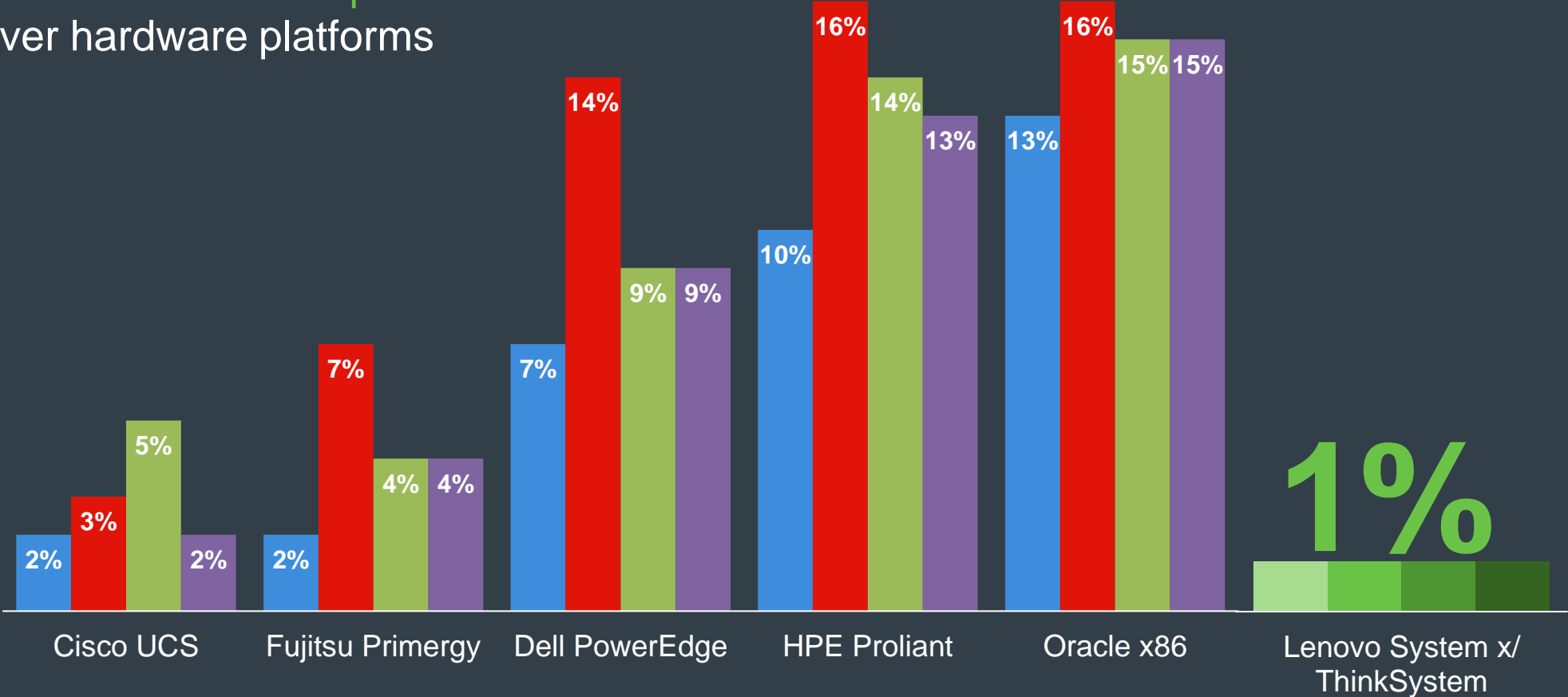
C-TPAT Tier 3



#1 In x86 Server Reliability – 7 Years Running

Unplanned downtime >4 Hours | >1000 CXO / IT SURVEYED IN >20 VERTICAL MARKETS WW

Lenovo servers delivered the best uptime among all x86 server hardware platforms



Source: ITIC 2016/2017, ITIC 2017/2018, ITIC 2018/2019, ITIC 2019/2020



#1

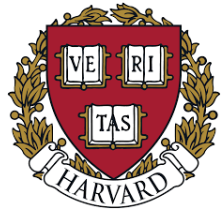
World's largest TOP500 Supercomputing provider

*Nearly One-Fourth of the World's 500 Most Powerful
Supercomputers are Now Running Lenovo*

Lenovo works together with leading institutions to help
solve humanity's greatest challenges

18 OF THE TOP 25 RESEARCH UNIVERSITIES RUN LENOVO

TRUSTED BY THE WORLD'S LARGEST BRANDS



LENOVO DCG PORTFOLIO SPANS THE ENTIRE

World class portfolio for end-to-end data center requirements

OEM Solutions

Server
Highest Reliability in the industry

ThinkSystem

Rack and Tower Mission Critical Blades

Storage
Unbeatable Price Perf & Latest Innovation

ThinkSystem

Entry SAN (Block) Mid-range SAN (Unified) High End resale

Networking
Speed and Intelligence for the network edge

ThinkSystem

Embedded Top Of Rack Campus Cloud Network OS Network

SDI
Transformative IT

ThinkAgile

Certified Nodes Integrated Appliances Integrated Systems

NUTANIX Microsoft vmware openstack

Solutions
Best of Breed Engineered Solutions

ThinkAgile ThinkSystem

BIG DATA & ANALYTICS (cloudera, IBM, splunk, SAP, Hortonworks, MAPR)
BUSINESS APPLICATIONS (SAP, Microsoft)
CLIENT VIRTUALIZATION (CITRIX, vmware)
DATABASE (Microsoft, SAP HANA, ORACLE)
CLOUD (redhat, Microsoft, openSUSE, vmware)
SMALL & MEDIUM BUSINESSES
CLIENT VIRTUALIZATION (CITRIX, vmware)

HPC / AI
Lenovo Racing Arm

ThinkSystem

Ultra Dense for AI GPU Computing WaterCool Computing Orchestrator

IoT / OEM
Built for your customers

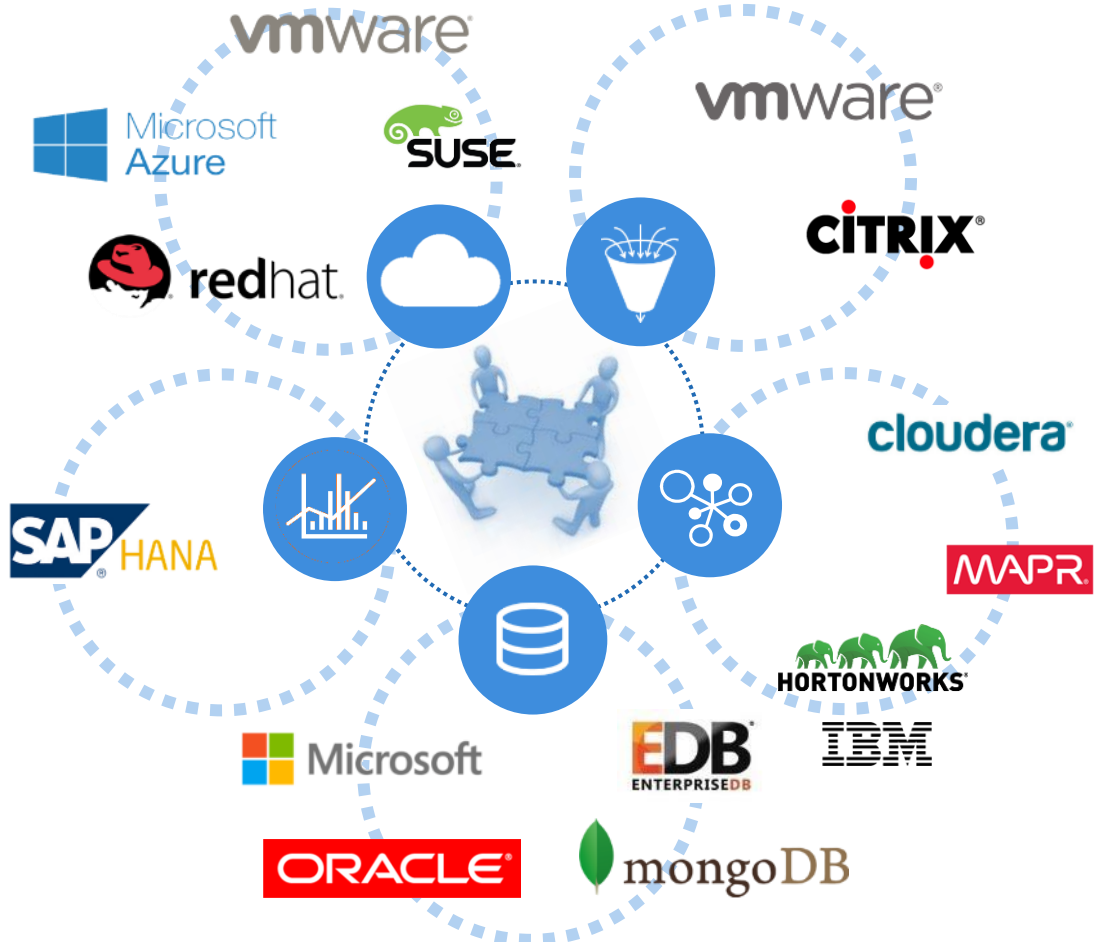
Lenovo OEM Solutions

IoT / Edge Server Unbranded / Customized OEM Solution LongLife OEM Partners ON

cobalt IRON SCALE COMPUTING

+ Partnerships With Key Industry Leaders

Workload-driven business solutions that are tested, certified and optimized for nearly every environment



Partnerships for Next Gen IT: Hyperconvergence, SDS, and Software Defined Data Center



Simplify IT Infrastructure by integrating server, storage and virtualization in a centrally managed appliance - easy deployment, scaling and support.



thanks.

Lenovo

Lenovo